

1.25M SF

Every \$1 billion of goods sold through e-commerce channels requires more than 1.25M SF of industrial real estate space.

29M SF

Demand for industrial real estate space in the U.S. exceeded supply by approx. 29M SF in 2018.

23%

Black Friday 2018 sales were up 23% for 2017, setting a new record.

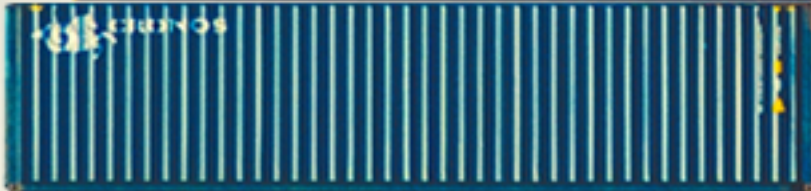


7%

Availability of industrial real estate space in the U.S. fell to 7% in 2018, the lowest point since 2000.

7.5%

Total U.S. e-commerce sales are expected to grow an average of 7.5% year-over-year through 2022.



WHY INDUSTRIAL? WHY NOW?

Warehouse Availability Reaches Lowest Point Since 2000

E-commerce has been the major factor in the increased need for both regional distribution warehouses and infill/last mile distribution facilities. Continued demand for space, paired with historically low industrial real estate vacancies nationwide, has left the sector in a tight space and provides an exciting opportunity to invest in industrial real estate development.

<https://xebecrealty.com/>



SOURCES:

1M SF section - Statista; 7.5% section - CBRE; 23% section - CNBC - CBRE; 29M SF - CBRE; 7%