

THE LIST

COMMERCIAL REAL ESTATE DEVELOPERS

Ranked by square footage developed in L.A. County since 2009

Rank	Company • name • address • website	L.A. County Projects			Profile • headquarters • year founded • offices (L.A./total)	Top Local Executive • name • title • phone	Image
		Completed Since 2009 • square feet • number of projects	Total • developed • owned (sq. ft.)	Current • under construction • renovations • entitled only (sq. ft.)			
1	 Watson Land Co. 22010 Wilmington Ave. Carson 90745; watsonlandcompany.com	19,600,000 92	26,000,000 21,500,000	1,603,000 1,100,000 NA	Carson 1912 1 / 2	Jeffrey Jennison CEO, President (310) 952-6400	
2	 Lincoln Property Co. 915 Wilshire Blvd., Suite 2050 Los Angeles 90017; lpcwest.com	7,703,503 28	3,578,882 2,894,462	1,017,100 292,380 3,113,176	Dallas 1965 1 / 6	David Binswanger Senior E.V.P., Southern California (213) 538-0900	
3	 Trammell Crow Co. 2221 Rosecrans Ave., Suite 200 El Segundo 90245; trammellcrow.com	6,055,256 NA	42,132,925 NA	1,306,735 0 3,572,000	Dallas 1948 1 / 16	Bradley Cox Senior Managing Director (310) 363-4700	
4	 Ratkovich Co. 700 S. Flower St., Suite 2600 Los Angeles 90017; ratkovich.com	5,100,000 7	8,950,000 2,400,000	NA NA NA	Los Angeles 1972 4 / 4	Wayne Ratkovich CEO, President (213) 486-6500	
5	 AEG 800 W. Olympic Blvd., Suite 305 Los Angeles 90015; aegworldwide.com	4,000,000 7	6,300,000 6,300,000	NA NA NA	Los Angeles 1999 NA / NA	Dan Beckerman CEO, President (213) 763-7700	
	 Kilroy Realty Corp. 12200 W. Olympic Blvd., Suite 200 Los Angeles 90064; kilroyrealty.com	4,000,000 9	3,200,000 4,200,000	550,000 360,000 NA	Los Angeles 1997 12 / 40	John Kilroy CEO, Chairman, President (310) 481-8400	
7	 Meta Housing Corp. 1640 S. Sepulveda Blvd., Suite 425 Los Angeles 90025; metahousing.com	3,928,260 38	3,928,260 3,928,260	NA NA NA	Los Angeles 1993 1 / 1	Kasey Burke President (310) 575-3543	
8	 Xebec Realty Partners 3010 Old Ranch Parkway, Suite 470 Seal Beach 90740; xebecrealty.com	3,911,142 28	8,488,772 1,405,124	530,360 221,000 372,000	Seal Beach 1996 1 / 3	Randy Kendrick CEO (562) 546-0200	
9	 MJW Investments 1640 5th St., Suite 112 Santa Monica 90401; mjwinvestments.com	3,783,000 51	4,743,500 2,487,000	NA NA NA	Santa Monica 1980 2 / 4	Mark Weinstein President (310) 395-3430	
10	 Chalmers Equity Group 7901 Crossway Drive Pico Rivera 90660; chalmersgroup.com	3,762,263 39	6,388,413 1,918,934	241,750 0 463,400	Pico Rivera 1996 1 / 1	Trace Chalmers President (562) 948-4850	
11	 Overton Moore Properties 19300 S. Hamilton Ave., Suite 200 Gardena 90248; omprop.com	3,700,000 16	29,600,000 400,000	0 NA NA	Gardena 1972 1 / 1	Timur Tecimer CEO (310) 323-9100	
12	 Sares-Regis Group 18802 Bardeen Ave. Irvine 92612; sares-regis.com	3,400,000 8	9,000,000 2,500,000	1,000,000 0 1,500,000	Irvine 1993 1 / 7	Peter Rooney Managing Director (949) 756-5959	
13	 Tishman Speyer 10900 Wilshire Blvd., Suite 200 Los Angeles 90024; tishmanspeyer.com	3,200,000 9	6,325,000 3,100,000	NA NA NA	New York 1978 1 / 30	John Miller Paul DeMartini Senior Managing Directors (213) 443-5040	
14	 Primestor Development Inc. 201 S. Figueroa St., Suite 300 Los Angeles 90012; primestor.com	3,000,000 19	6,000,000 3,000,000	200,000 100,000 500,000	Los Angeles 1999 1 / 1	Arturo Sneider CEO (310) 652-1177	
15	 Majestic Realty Co. 13191 Crossroads Parkway, Sixth Floor City of Industry 91746; majesticrealty.com	2,661,062 NA	48,391,851 32,500,000	0 21 0	City of Industry 1948 1 / 8	Edward Roski Jr. Chairman, President (562) 692-9581	
16	 Prologis 17777 Center Court Drive North, Suite 100 Cerritos 90703; prologis.com	2,500,000 6	11,301,790 24,918,000	194,000 NA 345,000	San Francisco 1983 2 / 70	Kim Snyder President, Western U.S. (562) 345-9200	
17	 Carson Estate Trust 100 Bayview Circle Newport Beach 92660; carsoncompanies.com	2,450,000 14	16,031,000 9,716,000	0 0 79,000	Newport Beach 1914 1 / 4	James Flynn President (949) 725-6500	

NA - Not Available Note: The information on this list was provided by representatives of the companies. Several developers may have qualified for this list but declined to provide information. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list,

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Researched by Joshua Niv

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